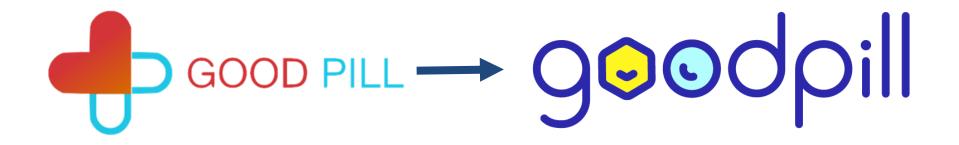
# 

www.goodpill.org



Same Good Pill. Evolved brand.



#### Agenda

- 1. Introductions
- 2. Good Pill Presentation

Background

How Good Pill Works

Partnership Opportunities

3. Questions





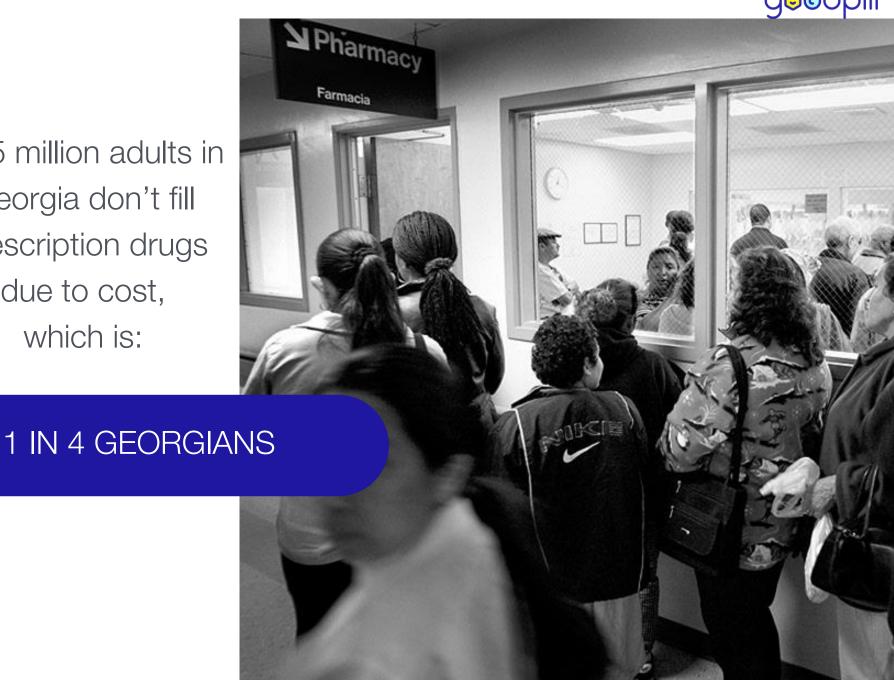


Kiah Williams
Co-founder & Director
kiah@sirum.org

Claudia Heymach
Strategic Partnerships
claudia@sirum.org

~1.5 million adults in Georgia don't fill prescription drugs due to cost, which is:

Introductions



## Rising costs affect insured and uninsured people alike



Even with insurance, <u>one</u> medication costs Elaine over \$150/month.



Maria doesn't have insurance but is working and going to school. Her medications costs \$200/month.



## Good Pill is a nonprofit pharmacy that fills prescriptions for patients with high medication costs.

We operate with **surplus medicine** under Georgia's drug repository program & **deliver to patients' homes**.

Most medications are \$6 per 90-day supply.



Organization Donation Individual Donation Sign Up Sign In

### Reimagining access for those in need

**SIRUM** drives the future of healthcare by connecting people with surplus medications.

**Contact Us** 



#### \$5B+ of medicine currently goes to waste



Pharmacies and manufacturers that keep safety stocks



Health facilities like nursing homes with medication left over

#### SIRUM recycles unused drugs



Introductions

SIRUM sends boxes with prepaid shipping.



Donors put the medicine in the box.



SIRUM turns destruction records into donation records.



And gets the right meds to the right people.

Medicine goes directly from donors to safety-net clinics and charitable pharmacies.





#### Donated Drug Repository Program

Medications that can be donated:

- Prescription & Over the Counter
- Unopened, tamper-evident packaging
- Will not expire before dispensing
- NO controlled substances

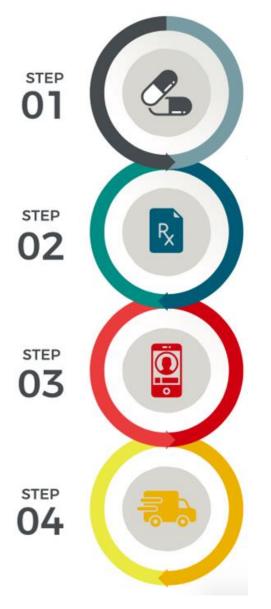
Can donate to an eligible recipients (pharmacy, nonprofit clinic, etc.):

Must be authorized by Department of Public Health

Eligible patients prioritized as:

Indigent, Uninsured, Underinsured, Enrolled in public assistance, Others





Check online stock (optional).

Send prescriptions to Good Pill via eprescription or fax.

Help patient register (optional).

Medications delivered.



Check online stock (optional).



## goodpill

#### Search available medications

Acamprosate 333mg Dr, \$24 for 90 days

Acetaminophen 325mg (Tylenol), \$6 for 90 days

Acetaminophen 500mg (Tylenol), \$6 for 90 days



Introductions

Send prescriptions to Good Pill via eprescription, fax, or mail.

- Send us your prescriptions- like any pharmacy!
- Good Pill can accept:
  - Electronic prescriptions
  - Faxed prescriptions
  - mailed prescriptions

ePrescribing NCPDP: 1169552

Fax: 1-888-298-7726

Mailing Address: 1780 Corporate Drive, Ste. 420, Norcross,

GA 30093



Help patient register (optional).



Check Our Stock

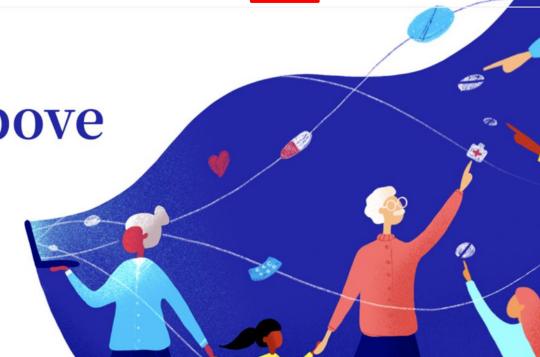
Providers & Caregivers

Questions

Get Started Login

Good health above all else

Prescription costs are too high. We provide access.





#### Registration: enter patient info

|  | 4           | Home / Account |
|--|-------------|----------------|
| Get Started (Step 1 of 2)  |             |                |
| Language ∴  ● English  |             |                |
| First name <u>*</u>  | Last name * |                |
| Johntest   | Doetest     |                |
| Date of Birth  |             |                |
| 2001-01-01   |             |                |
| Phone *  |             | ==             |
| 123123123  |             |                |
|  |             |                |
| Email  |             |                |
|  |             |                |
| Username: Johntest Doetest Dec 31  |             |                |
| ✓ I certify that   |             |                |
| <ul><li>(1) I understand this program provides medications to the</li><li>(2) I am eligible because my co-pays and/or deductibles at</li></ul> |             |                |
| (3) I agree to Good Pill's Terms of Use including receiving a  | _           |                |
| Register   |             |                |

Below are the Rx(s) that we have gotten from your doctor and are able to fill

#### Registration: Prescription/Local Pharmacy

| We haven't gotten any Rx(s) that we can fill from your doctor yet                                     |   |
|---|---|
| No results found  |   |
| Backup pharmacy that we can transfer your prescription(s) to and from .*                              |   |
| Type to search. 'Walgreens Norcross' will show the one at '5296 Jimmy Carter Blvd, Norcross'          |   |
| Walgreens   |   |
| Community, A Walgreens Pharmacy #15304, 1874 Piedmont Ave Ne, Atlanta, GA 30324 - Phone: 404-733-6800 | Î |
| Walgreens, 100 South Highway I-29, Hogansville, GA 30230 - Phone: 706-637-6461                        |   |
| WALGREENS #19230, 128 Lovvorn Avenue, Bowdon, GA 30108 - Phone: 770-258-3310                          |   |
| WALGREENS # 17611, 802 Nathan Dean Bypass, Rockmart, GA 30153 - Phone: 770-684-6547                   |   |
| WALGREENS #18195_780 Church Street Marietta_GA 30060 - Phone: 770-427-5341                            | • |



#### Registration: Allergies

List any other medication(s) or supplement(s) you are currently taking We will not fill these but need to check for drug interactions

- Allergies Ono Medication Allergies Allergies Selected Below
- Aspirin

Introductions

- Amoxicillin
- Ampicillin
- Azithromycin
- Cephalosporins
- Codeine
- Erythromycin
- NSAIDS e.g., ibuprofen, Advil
- Penicillin
- Salicylates
- Sulfa (Sulfonamide Antibiotics)
- Tetracycline antibiotics
- List Other Allergies Below



#### Registration: Shipping

| Shipping Address                       |
|--|
| Patient First Name                     |
| Johntest                               |
| Patient Last Name                      |
|  |
| DOETEST                                |
| Street address .*                      |
| House number and street name           |
|  |
| Apartment, suite, unit etc. (optional) |
| Town / City *                          |
|  |
| State *                                |
| Georgia ▼                              |
| Zip code **.                           |
|  |
|  |



#### Registration: Payment

Have a coupon? Click here to enter your code Enroll in Autopay - New patients get any number of medications all for \$6. Shipping is free - Current patients are charged the administrative fees listed here - We will charge your credit/debit card the first week of the month after you receive your order Credit or debit card MM/YY CVC 田 Pay After Receiving Each Order



Medications delivered.

#### Shipping:

- 3-5 days shipping
- to the patient's door
- text reminders, updates, & tracking

#### Refills:

- Automatic refill requests to provider
- Notify patients if they need to contact their provider



#### Patient Eligibility

#### Good fit:

Introductions

- Patient takes medications for chronic conditions
- Patient medication costs are high
- Patient has trouble getting to a pharmacy

#### Not a good fit:

- Medication is needed the same day
- Patient prefers to get prescription in-person
- Patient cannot receive shipped medicine (P.O. Box or clinic is ok)

#### Partnership Opportunities

#### Partner with Good Pill

- Receive staff training
- Customize to fit your clinic's needs:
  - Stock check
  - Payment
  - Help registering
- Example partnership
- Transferring prescriptions

#### Good Pill Pharmacy: Our impact

Since July 2017, Good Pill has dispensed over

## 80,000 prescriptions

Worth over

\$7.3 million

Savings patients, on average

\$150 per month



#### Selected Partners:







#### WILLIAMS FAMILY FOUNDATION OF GEORGIA







Robert Wood Johnson Foundation

#### Recognized by:

#### **GEORGIA HEALTH NEWS**

















Contact:
Claudia Heymach
Strategic Partnerships
claudia@sirum.org