Same Good Pill. Evolved brand.
Agenda

1. Introductions
2. Good Pill Presentation
   - Background
   - How Good Pill Works
   - Partnership Opportunities
3. Questions
Introductions: Kiah Williams
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~1.5 million adults in Georgia don’t fill prescription drugs due to cost, which is:

1 IN 4 GEORGIANS
Rising costs affect insured and uninsured people alike

Even with insurance, one medication costs Elaine over $150/month.

Maria doesn’t have insurance but is working and going to school. Her medications costs $200/month.
Good Pill is a nonprofit pharmacy that fills prescriptions for patients with high medication costs.

We operate with **surplus medicine** under Georgia’s drug repository program & deliver to patients’ homes.

Most medications are **$6 per 90-day supply**.
Reimagining access for those in need

SIRUM drives the future of healthcare by connecting people with surplus medications.
$5B+ of medicine currently goes to waste

Pharmacies and manufacturers that keep safety stocks

Health facilities like nursing homes with medication left over
SIRUM recycles unused drugs

SIRUM sends boxes with prepaid shipping.

Donors put the medicine in the box.

SIRUM turns destruction records into donation records.

And gets the right meds to the right people.

Medicine goes directly from donors to safety-net clinics and charitable pharmacies.
During the 2015-16 session, the Georgia state legislature passed HB 897 to establish the state's Donated Drug Repository.
Donated Drug Repository Program

The Donated Drug Repository Program is intended to encourage the donation of unused drugs to healthcare facilities and professionals in the private sector for the purpose of dispensing them to needy individuals.

The Department of Public Health does not accept or dispense donated drugs. That is done entirely by healthcare facilities and professionals who participate in the program. The role of the Department is to establish regulations to be followed for those who wish to participate. Those regulations can be found here.

Who can donate drugs to the program?

Anyone can donate drugs to the program!

What kind of drugs may be donated?

Both prescription and over-the-counter drugs are eligible to be donated, so long as they are in unopened tamper-evidence packaging and will not
Donated Drug Repository Program

Medications that can be donated:
- Prescription & Over the Counter
- Unopened, tamper-evident packaging
- Will not expire before dispensing
- NO controlled substances

Can donate to an eligible recipients (pharmacy, nonprofit clinic, etc.):
- Must be authorized by Department of Public Health

Eligible patients prioritized as:
- Indigent, Uninsured, Underinsured, Enrolled in public assistance, Others
How to use Good Pill

**STEP 01**
Check online stock (optional).

**STEP 02**
Send prescriptions to Good Pill via e-prescription or fax.

**STEP 03**
Help patient register (optional).

**STEP 04**
Medications delivered.
How to use Good Pill

Check online stock (optional).

Search available medications

- Acamprosate 333mg Dr, $24 for 90 days
- Acetaminophen 325mg (Tylenol), $6 for 90 days
- Acetaminophen 500mg (Tylenol), $6 for 90 days
How to use Good Pill

Send prescriptions to Good Pill via e-prescription, fax, or mail.

- Send us your prescriptions- like any pharmacy!
- Good Pill can accept:
  ○ Electronic prescriptions
  ○ Faxed prescriptions
  ○ mailed prescriptions

ePrescribing NCPDP: 1169552
Fax: 1-888-298-7726
Mailing Address: 1780 Corporate Drive, Ste. 420, Norcross, GA 30093
How to use Good Pill

Help patient register (optional).

Good health above all else

Prescription costs are too high. We provide access.
Registration: enter patient info

Get Started (Step 1 of 2)

Language:
- English
- Español

First name:
John
test

Last name:
Doetest

Date of Birth:
2001-01-01

Phone:
123123123

Email

Username: John
test Doetest Dec 31

I certify that
(1) I understand this program provides medications to those who cannot afford them.
(2) I am eligible because my co-pays and/or deductibles are too high to afford or I don't have health insurance.
(3) I agree to Good Pill's Terms of Use including receiving and paying for my refills automatically.

Register
Registration: Prescription/ Local Pharmacy

Below are the Rx(s) that we have gotten from your doctor and are able to fill

We haven't gotten any Rx(s) that we can fill from your doctor yet

Backup pharmacy that we can transfer your prescription(s) to and from:

Type to search. 'Walgreens Norcross' will show the one at '5296 Jimmy Carter Blvd, Norcross'

Walgreens

Community, A Walgreens Pharmacy #15304, 1874 Piedmont Ave Ne, Atlanta, GA 30324 - Phone: 404-733-6800

Walgreens, 100 South Highway I-29, Hogansville, GA 30230 - Phone: 706-637-6461

WALGREENS #19230, 128 Lovvorn Avenue, Bowdon, GA 30108 - Phone: 770-258-3310

WALGREENS # 17611, 802 Nathan Dean Bypass, Rockmart, GA 30153 - Phone: 770-684-6547

WALGREENS #18195 780 Church Street Marietta GA 30060 - Phone: 770-427-5341
List any other medication(s) or supplement(s) you are currently taking

*We will not fill these but need to check for drug interactions*

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**Allergies**  ○ No Medication Allergies  ○ Allergies Selected Below

- Aspirin
- Amoxicillin
- Ampicillin
- Azithromycin
- Cephalosporins
- Codeine
- Erythromycin
- NSAIDS e.g., ibuprofen, Advil
- Penicillin
- Salicylates
- Sulfa (Sulfonamide Antibiotics)
- Tetracycline antibiotics
- List Other Allergies Below
# Registration: Shipping

## Shipping Address

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<th>Field</th>
<th>Value</th>
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<tr>
<td>Patient First Name</td>
<td>JohnTest</td>
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<tr>
<td>Patient Last Name</td>
<td>DOETEST</td>
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<tr>
<td>Street address</td>
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<td>Apartment, suite, unit etc. (optional)</td>
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<tr>
<td>Town / City</td>
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<tr>
<td>State</td>
<td>Georgia</td>
</tr>
<tr>
<td>Zip code</td>
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</tr>
</tbody>
</table>
Registration: Payment

Have a coupon? Click here to enter your code

- New patients get any number of medications all for $6. Shipping is free
- Current patients are charged the administrative fees listed here
- We will charge your credit/debit card the first week of the month after you receive your order

Credit or debit card

- Pay After Receiving Each Order
How to use Good Pill

Medications delivered.

Shipping:
- 3-5 days shipping
- to the patient’s door
- text reminders, updates, & tracking

Refills:
- Automatic refill requests to provider
- Notify patients if they need to contact their provider
Patient Eligibility

**Good fit:**
- Patient takes medications for chronic conditions
- Patient medication costs are high
- Patient has trouble getting to a pharmacy

**Not a good fit:**
- Medication is needed the same day
- Patient prefers to get prescription in-person
- Patient cannot receive shipped medicine (P.O. Box or clinic is ok)
Partnership Opportunities

Partner with Good Pill
- Receive staff training
- Customize to fit your clinic’s needs:
  - Stock check
  - Payment
  - Help registering
- Example partnership
- Transferring prescriptions
Good Pill Pharmacy: Our impact

Since July 2017, Good Pill has dispensed over 80,000 prescriptions. Worth over $7.3 million. Savings patients, on average $150 per month.
Selected Partners:

Healthcare Georgia Foundation  
Draper Richards Kaplan Foundation  
WILLIAMS FAMILY FOUNDATION OF GEORGIA  
Robert Wood Johnson Foundation  
fastforward accelerate good

Recognized by:

GEORGIA HEALTH NEWS  
WSB-TV ATLANTA  
WABE Where ATL meets NPR  
GPB RADIONEWS  
THE BRUNSWICK NEWS.com  
Savannah Herald
Contact:
Claudia Heymach
Strategic Partnerships
claudia@sirum.org